

Competitive Prices,
Genuine Apple Products
A Trusted Source Since 2012



COMPANY **PROFILE**

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MESSAGE FROM MANAGING DIRECTOR

As the Managing Director of OTM Trading FZCO, I am proud to introduce our company as a leading wholesaler of Apple products. Our commitment to excellence and innovation has positioned us as a trusted partner in the technology distribution industry.

Since our inception, we have dedicated ourselves to providing the highest quality products and services to our valued clients. Our extensive range of Apple products, combined with our deep industry knowledge and robust distribution network, allows us to meet the diverse needs of businesses worldwide.

At OTM Trading FZCO, we believe in building strong, long-lasting relationships with our partners. Our team of experienced professionals works tirelessly to ensure that our clients receive unparalleled service, competitive pricing, and timely delivery. We understand the dynamic nature of the technology sector, and we continuously adapt to stay ahead of industry trends and demands.



Our mission is to be the preferred supplier for Apple products by upholding the highest standards of integrity, reliability, and customer satisfaction. We are dedicated to fostering a culture of excellence and innovation, where every team member is encouraged to contribute to our collective success.



Thank you for considering OTM Trading FZCO as your trusted partner. We look forward to the opportunity to serve you and help your business thrive in the ever-evolving world of technology.

Regards,

Muhammad Kashif

Managing Director

Muhammad Kashif

COMPANY LEADERSHIP

At OTM Trading FZCO, our success is driven by a team of experienced professionals who share a passion for excellence and a commitment to delivering high-quality Apple products to our customers worldwide. Our leadership team brings together over a decade of industry expertise, innovative thinking, and a deep understanding of market dynamics.

From our early days as a small shop in 2012 to our current position as a leading wholesaler, we have been guided by a strategic vision that prioritizes growth, customer satisfaction, and integrity. Our leaders are dedicated to fostering a culture of collaboration and continuous improvement, ensuring that every aspect of our business—from product selection to distribution—reflects our core values.

With a focus on maintaining strong partnerships and adapting to the ever-evolving tech landscape, OTM Trading FZCO's leadership team is committed to steering the company towards a bright and promising future.

Muhammad Kashif

Managing Director

As the Managing Director of OTM Trading FZCO, Muhammad Kashif brings over a decade of experience in the tech industry and a deep passion for driving business growth. With a strong focus on strategic planning and operational excellence, he has been instrumental in guiding the company's vision and expansion. Under his leadership, OTM Trading FZCO has transformed from a small shop into a prominent player in the global wholesale market for Apple products. Muhammad Kashif's dedication to maintaining high standards of quality and customer satisfaction is at the core of the company's continued success.

Amir Jaliawala

CEO

Amir Jaliawala serves as the Chief Executive Officer of OTM Trading FZCO, bringing over 7 years of expertise in the US and Dubai markets. With a deep understanding of market dynamics and business trends, Amir has been pivotal in driving the company's strategic growth and establishing its presence in these highly competitive regions. His strong leadership skills, combined with a vision for innovation and customer satisfaction, have enabled OTM Trading FZCO to strengthen its position as a leading wholesaler of Apple products.

Muhammad Fareed

Managing Partner

Muhammad Fareed is the Managing Partner at OTM Trading FZCO, bringing over 15 years of expertise in the Pakistan and Dubai markets. With a strong background in business development and market strategy, Muhammad has been instrumental in driving the company's expansion and establishing its footprint in these key regions. His deep industry knowledge, combined with a proven track record of success, has helped OTM Trading FZCO strengthen its market presence and build lasting partnerships. Muhammad's leadership and dedication continue to contribute significantly to the company's sustained growth and success.

COMPANY HISTORY



Introduction:

Founded in 2022, OTM Trading FZCO has grown to become a leading wholesaler of Apple products. With over 11 years of experience in the industry, we have established ourselves as a trusted partner for businesses around the world, providing high-quality Apple products and exceptional service.

Early Years:

We began our journey in 2012 as a small shop in Dubai, with a clear vision: to deliver the best Apple products to the market with unparalleled customer service. Starting with a small team of dedicated professionals, we quickly built a reputation for reliability and excellence.

Growth and Expansion:

As demand for Apple products grew, so did our company. We expanded our operations, increasing our inventory and enhancing our distribution network. By staying ahead of market trends and understanding the needs of our customers, we were able to secure a strong foothold in the industry.

Looking Ahead:

As we look to the future, we are excited about the opportunities that lie ahead. We remain committed to innovation, growth, and maintaining our reputation as a trusted partner in the Apple product wholesale industry. Our goal is to continue to expand our reach, enhance our offerings, and provide unmatched value to our customers.

OTM Trading FZCO's journey from a small shop to a leading wholesaler of Apple products is a testament to our dedication, hard work, and commitment to excellence. We thank our loyal customers and partners for their continued support and look forward to many more years of success together.

Why Choose OTM Trading FZCO?



Extensive Experience:

Our team has more than 12 years of expertise in the industry, ensuring we understand and meet your needs effectively.



Reliability:

We pride ourselves on our dependable supply chain and timely deliveries.



Competitive Pricing:

We offer competitive prices without compromising on quality.



Customer Service:

Our team is dedicated to providing exceptional support and addressing any concerns promptly.



Trustworthiness:

We are known for our integrity and commitment to customer satisfaction.



PROCESS

At OTM Trading FZCO, we follow a systematic approach to ensure that every product meets our high standards of quality and reaches our customers efficiently. Our process is built around precision and professionalism, with a focus on delivering exceptional service at every stage:

Goods Received:

All incoming products are carefully logged and documented as soon as they arrive at our warehouse, ensuring accurate inventory management.

Inspection and Grading:

Each item undergoes a thorough inspection by our quality assurance team to verify its authenticity and condition. We grade the products to ensure they meet the specific requirements of our clients.

Order Packing:

Once the order is confirmed, our team carefully packs each product using secure and appropriate packaging materials, ensuring it reaches its destination in perfect condition.

Dispatching:

The final step is dispatching the order through our reliable logistics network. We track shipments closely to ensure timely and safe delivery to our customers.

PROCESS INFOGRAPHICS



Our streamlined process allows us to maintain a high standard of service, ensuring that every order is fulfilled with precision and care.

PRODUCT RANGE

At OTM Trading FZCO, we specialize in offering a comprehensive range of genuine Apple products to meet the diverse needs of our customers. From the latest iPhones, iPads, and MacBooks to accessories such as AirPods, Apple Watches, and more, we ensure our inventory is always up-to-date with the most sought-after items in the market.



iPhone



iPad Pro



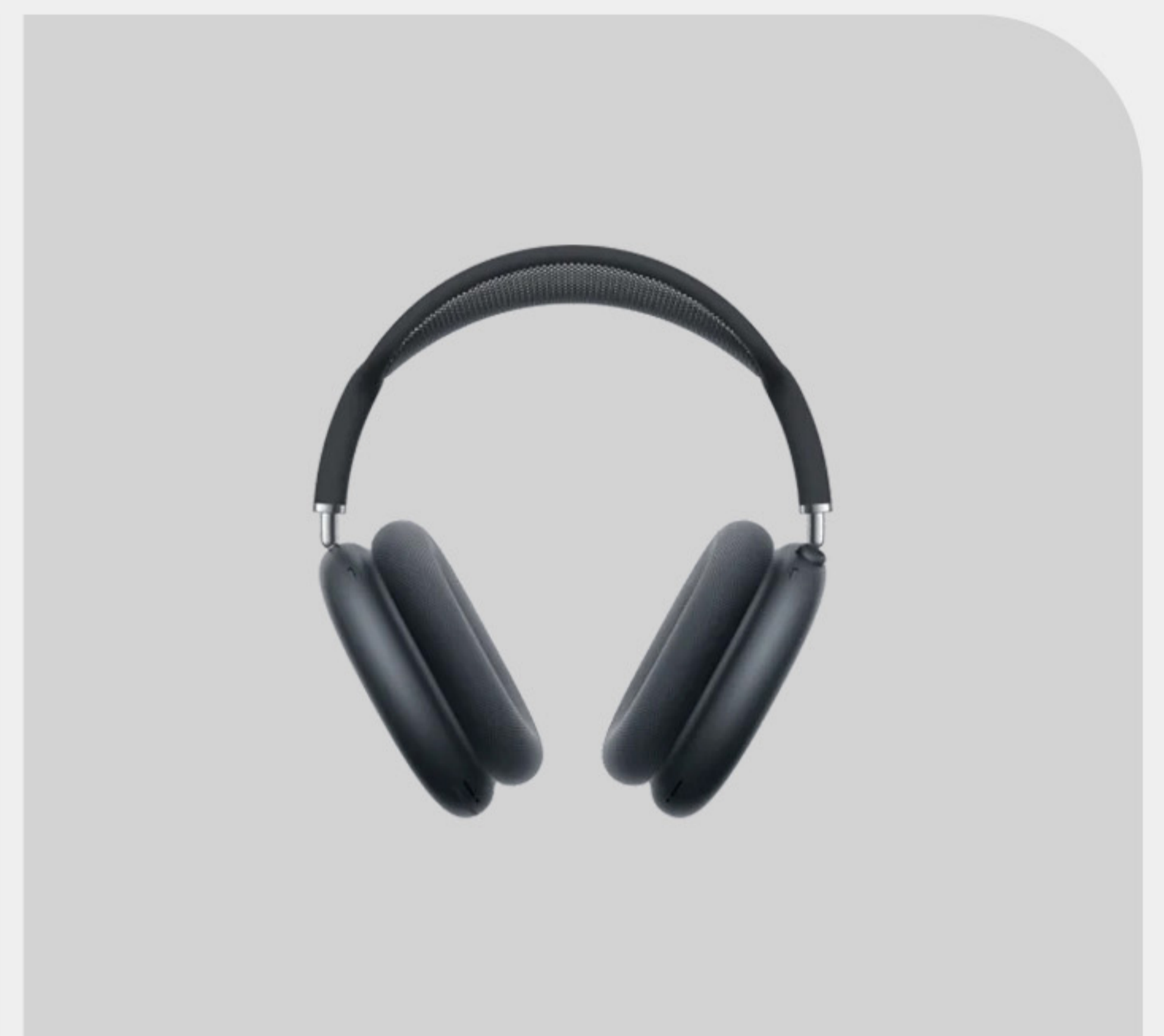
iPad Air



Macbook



AirPods



AirPods Max



Apple Watch



iMac



Apple Vision Pro

GLOBAL REACH

At OTM Trading FZCO, our extensive network enables us to source and supply high-quality Apple products to and from multiple regions worldwide. Our well-established relationships with suppliers and customers across various countries ensure a seamless flow of goods, making us a trusted partner in the global market.

Importing Countries

We import genuine Apple products from leading markets to maintain a diverse and up-to-date inventory. Our key importing countries include:

- Japan
- Singapore
- USA
- China
- Thailand
- Hong Kong
- Vietnam
- India
- Europe
- Australia

Exporting Countries

We take pride in delivering top-quality Apple products to our partners and clients across different regions. Our primary exporting destinations are:

- USA
- Cyprus
- India
- Saudi Arabia
- Turkey
- Pakistan
- Europe
- Oman



Our global reach is a testament to our strong logistics capabilities, allowing us to meet the needs of businesses and customers around the world efficiently and reliably.

OUR OFFICE

At OTM Trading FZCO, our office is designed to reflect our values of professionalism, collaboration, and innovation. Situated in a prime location, our workspace is equipped with modern facilities and a dynamic environment that encourages creativity and teamwork. Each corner of our office is thoughtfully crafted to ensure comfort and efficiency for our employees, partners, and visitors alike.

Take a virtual tour through our office pictures below to get a glimpse of where ideas come to life, strategies are built, and our commitment to excellence is upheld every day.



OUR WAREHOUSE

Our state-of-the-art warehouse is the backbone of OTM Trading FZCO's operations, ensuring the safe storage, handling, and distribution of high-quality Apple products. Equipped with advanced inventory management systems and climate control features, our facility is designed to maintain the integrity and security of every product.

With a focus on efficiency and accuracy, our warehouse team meticulously manages stock, ensuring that orders are processed swiftly and delivered to our partners around the world without delay. Our commitment to maintaining a streamlined supply chain is what enables us to meet the demands of a dynamic global market.





Partner with OTM today for genuine Apple products at unbeatable prices, and take your business to the next level with trusted technology solutions.



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